

JOB POSTING REQUEST FORM

Job Details

Reference #	CP-75-2022
Company Name	Logistica SAL
Industry	Logistics
Vacancy	Sales Executive-Freight and Logistics
Job Type (<i>FT, PT, Contractual, Seasonal</i>)	FT
Major(s)	Business, Marketing or related
Degree	BA
Years of Experience	2-4
Location	Hadath
Remuneration & Benefits	Around 3.000.000 LL+400\$ fresh+comission
Currency (LBP, Dollar, Lollar)	
Tasks & Responsibilities	<ol style="list-style-type: none"> 1. Monitor the market and its evolution to identify sales opportunities. 2. Initiate and follow-up on sales leads to secure new business. 3. Maintain solid relations with clients for recurrent and expanded business. 4. Monitor receivables and interfere when needed. 5. Work with the operations team to develop solutions that cater for the customers and market needs. 6. Report monthly on sales leads, business in the pipelines, sales achievements vs target, receivables, and key business metrics.