

## JOB POSTING REQUEST FORM

### Job Details

Reference #	CP-67-2021
Company Name	Esposa Group
Industry	Retail
Vacancy	<b>Senior Sales</b>
Job Type ( <i>FT, PT, Contractual, Seasonal</i> )	Full-Time
Major(s)	NA
Degree	Bachelor
Years of Experience	4 Years
Location	Lebanon
Remuneration & Benefits	NA
Tasks & Responsibilities	<p><u>Clients</u></p> <ul style="list-style-type: none"> <li>• Ensure customers' satisfaction and seek customers' feedback</li> <li>• Abide by the policies and procedures set by the company with respect to approaching, welcoming and dealing with clients. ( Greeting and Meeting)</li> <li>• Provide clients with the necessary information about the different brands displayed in the boutique. This requires the employee to perform the proper analysis of the respective brands and seek feedback and technical training from the Employer</li> <li>• Identify and secure existing and new accounts.</li> <li>• Show patience and give all the required attention to the client to deliver a <b>Value Add</b> Enthusiasm is key!</li> <li>• Liaise with the manager to achieve highest success rates</li> </ul> <p><u>Sales</u></p> <ul style="list-style-type: none"> <li>• Analyze consumer buying patterns and keep Boutique manager aware of changes (if any).</li> </ul>

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- Identify customer needs and try to find solution through the existing products in the Boutique
- Inform manager of clients' needs and arising issues.
- Assist the Boutique Manager in solving clients' issues.