

JOB POSTING REQUEST FORM

JOB DETAILS	
Reference #	CP-441-2022
Company Name	Société Egety
Industry	Commercial
Vacancy	Sales Representative
Number of vacancies for that position	10
Job Type <i>(FT, PT, Contractual, Seasonal)</i>	Full-Time
Major(s)	Business management, marketing, communications, or related field is preferred.
Degree	BA, Master's
Years of Experience	3+
Location	Jdeideh, Lebanon
Remuneration & Benefits	To be discussed based on experience.
Currency (LBP, Dollar, Lollar)	USD
Tasks & Responsibilities	<ul style="list-style-type: none"> • Contact potential or existing customers to inform them about our services. • Ask questions to understand customer requirements and close sales. • Enter and update customer information in the ERP system. • Build action plans to achieve the sales targets set by management. • Develop and maintain new and existing client relationships through PR and clientele techniques. • Exceed the expectations of all clients by providing exceptional service at all times. • Handle customers' objections and after-sales requests to ensure service excellence in coordination with the Sales Manager. • Prepare and submit the requested daily, weekly, and monthly reports.