

JOB POSTING REQUEST FORM

JOB DETAILS	
Reference #	CP-419-2022
Company Name	Purple Martin – Company name is Confidential
Industry	Medical industry
Vacancy	Medical sales representative
Number of vacancies for that position	2
Job Type (<i>FT, PT, Contractual, Seasonal</i>)	Full-time
Major(s)	Marketing, communications, biology, chemistry, biochemistry, Biotech, pharmacy, or related fields.
Degree	Bachelor degree
Years of Experience	1- 3 years of experience/ Proven medical sales is a must
Location	Metn
Remuneration & Benefits	NSSF, commissions on sales, Vehicle will be provided by the company, Cellular Allowance
Currency (LBP, Dollar, Lollar)	Dollar
Tasks & Responsibilities	<ul style="list-style-type: none"> • Acquire and maintain a comprehensive knowledge of all company products and competitors in the local health care system. • Present and sell company products and services to current and potential clients • Prepare action plans to identify new targets and projects • Close sales deals as assigned • Prepare offers, reports, and surveys • Prepare new products presentations and proposals • Identify information related to the territory's business growth and report them to HOU • Report customer feedback regularly • Specify market requirements for current and future products by conducting market research supported by ongoing visits to customers

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- Assist in the development and implementation of marketing plans
- Establish and maintain a positive relationship and partnership with customers
- Prepare daily call reports and set appointment's schedule
- Identify and resolve client's concerns
- Stay up to date on new products, prices, market changes, etc...