

## JOB POSTING REQUEST FORM

### Job Details

Reference #	CP-368-2021
Company Name	Ostaz by Inspired
Industry	Tech Education
Vacancy	Sales Specialist
Job Type ( <i>FT, PT, Contractual, Seasonal</i> )*	Contractual
Major	Bachelor Degree in Business or any related degree
Years of Experience	2+ years
Education	
Location	Beirut, Lebanon
Remuneration & Benefits	NSSF ( social security) - Transportation
Tasks & Responsibilities	<ul style="list-style-type: none"> <li>• Be part of the team launching the UAE market - localizing customer communication and adapting to internal processes.</li> <li>• Call parents and students in need of tutoring and explain how Ostaz and services work.</li> <li>• Follow-up with parents and students who did not book yet a session on Ostaz ; Understand, document and report the reasons to the concerned parties.</li> <li>• Understand the needs of the students, advise parents and students on their academic path and pair them with the right tutor.</li> <li>• Convince customers to buy packages after successfully completing their 1st session on Ostaz.</li> <li>• Introduce your students to the customer success team in case they need any after sales support.</li> <li>• Bring new ideas to improve our product and internal sales processes.</li> <li>• Provide the marketing team with important customer insights</li> </ul>