

JOB POSTING REQUEST FORM

JOB DETAILS	
Reference #	CP-366-2022
Company Name	OTIS Elevator Company s.a.l
Industry	Manufactures and markets elevators and escalators
Vacancy	Outdoor Sales Representative
Number of vacancies for that position	1
Job Type (<i>FT, PT, Contractual, Seasonal</i>)	Full Time
Major(s)	Electrical / Mechanical Engineer
Degree	BS
Years of Experience	1 Year
Location	Beirut
Remuneration & Benefits	TBD
Currency (LBP, Dollar, Lollar)	TBD
Tasks & Responsibilities	<ul style="list-style-type: none"> • Negotiating internally and externally using appropriate methods to facilitate the development of profitable business and sustainable relationships with our clients. • Maintains and develops existing and new customers through relevant assistance, by meeting their needs, handling their objections as well as following up on deals and new prospects. • Plans personal sales activities and customer prospect contact towards accomplishing agreed business aims. • Build a strong mutually rewarding relationships with them in order to boost revenue growth and profitability. • Receive and fill orders.