

JOB POSTING REQUEST FORM

Job Details

Reference #	CP-250-2021
Company Name	BANKERS ASSURANCE SAL
Industry	INSURANCE
Vacancy	Vacancy
Job Type (<i>FT, PT, Contractual, Seasonal</i>)*	FT - (ENTREPRENEURSHIP)
Major	Marketing, Business, Accounting, Sales
Years of Experience	0 TO 5
Education	BA and Master is a plus (24 years old and up)
Location	JBEIL (with flexible timing)
Remuneration & Benefits	Income not less than 1000\$ (depending on activity and business closing to meet target), High Commission rates, Bonus, Medical Coverage.
Tasks & Responsibilities	<p><u>TASKS:</u></p> <p>Insurance Agents work for Insurance Companies and their job is to sell life, Investment, property, health, or car insurances. They offer all the products provided by the Company they work for to individuals, companies, commercial businesses, or other organizations that may require their services.</p> <p><u>MAIN RESPONSABILITIES:</u></p> <ul style="list-style-type: none"> • Prospecting and proposing insurance plans • Designing adequate covers and providing appropriate consultancy • Working alongside their Unit Manager in order to negotiate and promote their products. • Offering the policy or plan best suited for each client. • Closing deals and receiving the down payments to activate the policies • Monitoring the existing portfolio via efficient after sales service • Establishing long term relationship with customers • Attending meetings, seminars and training sessions as required by the Company.