

JOB POSTING REQUEST FORM

Job Details

Reference #	CP-238-2021
Company Name	Alpha-Tech
Industry	Medical Sector
Vacancy	Sales of medical equipment
Job Type (<i>FT, PT, Contractual, Seasonal</i>)	Full Time
Major(s)	Business, Marketing, Biology, Chemistry, Biomedical Engineering, or related ...
Degree	Bachelor or Master's degree
Years of Experience	Preferably 2
Location	Beirut
Remuneration & Benefits	<ul style="list-style-type: none"> • Basic Salary (to be identified after the interview) • Official Transportation • Total La Carte (Work transportation) • Company SIM Card • CNSS • Insurance • Commission
Tasks & Responsibilities	<ul style="list-style-type: none"> • Conduct market research to identify selling possibilities and evaluate customer needs • Actively seek out new sales opportunities by identifying or creating customer needs • Set up meetings with potential clients and listen to their wishes and concerns • Prepare and deliver appropriate presentations on products • Participate on behalf of the company in exhibitions or conferences • Negotiate/close deals and handle complaints or objections • Logging in all market activities in the CRM