

JOB POSTING REQUEST FORM

Job Details

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| Reference # | CP-224-2021 |
| Company Name | Purple Martin |
| Industry | Retail |
| Vacancy | Sales Representative |
| Job Type (<i>FT, PT, Contractual, Seasonal</i>)* | Full Time |
| Major | Business or a related field |
| Years of Experience | 2 year |
| Education | Bachelor Degree |
| Location | Jnah |
| Remuneration & Benefits | NSSF and Transportation |
| Tasks & Responsibilities | <ul style="list-style-type: none"> -Present, promote and sell products/services using solid techniques, to existing and prospective customers -Perform cost-benefit and needs analysis of existing/potential customers to meet their needs -Prepare and demonstrate personalized presentation to clients -Establish, develop and maintain positive business and customer relationships -Reach out to customer leads through cold calling -Expedite the resolution of customer problems and complaints to maximize satisfaction -Achieve agreed upon sales targets and outcomes within schedule -Keep abreast of best practices and promotional trends -Continuously improve methods and approach through feedback -Perform data entry for client orders -Coordinate sales effort with team members and other departments -Supply management with reports on customer needs, problems, interests, competitive activities, and potential for new products and services. |