

JOB POSTING REQUEST FORM

Job Details

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| Reference # | CP-152-2021 |
| Company Name | SchemaZone |
| Industry | Consulting and Training |
| Vacancy | Sales Analyst |
| Job Type (<i>FT, PT, Contractual, Seasonal</i>)* | Internship; minimum of 15 hrs/week (Flexible) |
| Major | <ul style="list-style-type: none"> • Business Administration • Other related majors |
| Years of Experience | 0+ |
| Education | Fresh graduates & undergraduates |
| Location | Remote position |
| Remuneration & Benefits | <ul style="list-style-type: none"> • 250L.L per month • Internship certificate • Reference letter from a Canadian company • Business training, guidance & experience • Professional projects that you can put on your CV • Priority to be selected for full time/part time employment • Might have access to other HR benefits and programs |
| Tasks & Responsibilities | <ul style="list-style-type: none"> • Represent our company with an understanding of all offerings • Maximize sales performance by establishing relationships and gaining insight to the needs of the client • Meet weekly, monthly and annual sales quotas • Generate leads & commit to customer satisfaction • Adjust sales techniques based on interactions and field results • Perform incisive and insightful market and competitive research |