

JOB POSTING REQUEST FORM

JOB DETAILS	
Reference #	CP-145-2022
Company Name	Kangaroo Rewards (Mena office)
Industry	Software company
Vacancy	Sales Development Representative
Number of vacancies for that position	4
Job Type (<i>FT, PT, Contractual, Seasonal</i>)	Full time
Major(s)	Any (Business preferably)
Degree	Bachelor
Years of Experience	1-2
Location	Beirut – Hazmieh Martakla
Remuneration & Benefits	Basic: starting 400\$ + Commission (0\$-4000\$)
Currency (LBP, Dollar, Lollar)	USD Fresh
Tasks & Responsibilities	<p>Responsibilities:</p> <ul style="list-style-type: none"> - Locate new business opportunities - Generate, follow up and manage qualified leads by phone and email - Lead one-on-one screen-sharing presentations as required - Work with Management on pricing negotiations - Consistently achieve monthly quota of qualified opportunities - Update and manage all sales activities, opportunities, and account information in CRM <p>Qualifications:</p> <ul style="list-style-type: none"> - Bachelor's degree in Business or a related field - At least 1 - 2 years' of relevant work experience - Excellent written and verbal communication skills - Strong presentation skills - Ability to multi-task, organize, and prioritize work - Ability to work well under pressure - Excellent phone manners