

## JOB POSTING REQUEST FORM

JOB DETAILS	
Reference #	CP-124-2022
Company Name	Moscanet SAL - WISE
Industry	Internet and Telecommunication
Vacancy	Corporate Sales Executive and Corporate Sales Account Manager
Number of vacancies for that position	2 to 3
Job Type( <i>FT, PT, Contractual, Seasonal</i> )	Full time
Major(s)	Management or Marketing
Degree	Bachelors' degree or equivalent
Years of Experience	1 to 3 years
Location	Dora
Remuneration & Benefits	
Currency (LBP, Dollar, Lollar)	
Tasks& Responsibilities	<ul style="list-style-type: none"> <li>• Proactively identify new opportunities and deliver innovative solutions to customers.</li> <li>• Build and maintain strong long-lasting business relationships with clients and key decision-makers.</li> <li>• Analyze the current customer base to identify potential sales opportunities.</li> <li>• Develop new sales by conducting market research through cold calling and networking.</li> <li>• Visit/Meet new and existing customers to identify opportunities for growth.</li> <li>• Operate as the lead point of contact to your customers.</li> <li>• Ensure the achievement of the sales target.</li> <li>• Coordinate internally with all teams to ensure customer satisfaction.</li> </ul>