

JOB POSTING REQUEST FORM

Job Details

| | |
|--|---|
| Reference # | CP-117-2021 |
| Company Name | CITIZENSHIP INVEST |
| Industry | Consulting |
| Vacancy | Sales Developer |
| Job Type (<i>FT, PT, Contractual, Seasonal</i>)* | Permanent |
| Major | Degree in Business-Oriented |
| Years of Experience | Minimum 1 year |
| Education | Graduate |
| Location | For Lebanon, later in UAE |
| Remuneration & Benefits | <p>Base salary of 800 USD/month.</p> <p>Commissions for sales closed by sales team coming from qualified leads (from the Sales Developer).</p> <p>If targets are met, commissions should exceed 300 USD/month. Annual bonus if targets are met.</p> |
| Tasks & Responsibilities | <p>In this role you will be:</p> <ul style="list-style-type: none"> • Making outbound calls to potential customers and following up on leads generated by our marketing team. • Obtaining the required information from prospective clients and fill out a pre-qualification form with the information the clients provide to be shared with the assigned Sales Consultant. • Understanding prospects' needs and identifying sales opportunities. • Achieve and maintain good citizenship and residency by investment product/technical knowledge • Be able to understand prospective client needs and give an overview of how we can help them • Answering potential customers' questions and sending additional information via email. • Creating and maintaining a database of current and potential customers using our CRM system. • Work with the Marketing team to identify marketing campaigns and create collateral to |

JOB POSTING REQUEST FORM

generate demand.

- Staying informed about competing products and services.
- Qualifying Leads and passing them to our Sales Director for opportunity creation.
- Work with the wider Sales and Marketing team to contribute to Company growth as needed