

## JOB POSTING REQUEST FORM

JOB DETAILS	
Reference #	CC-854-2022
Company Name	Moscanet SAL - WISE
Industry	Internet Service Provider
Vacancy	Corporate Sales Executive
Number of vacancies for that position	2 to 4
Job Type <i>(FT, PT, Contractual, Seasonal)</i>	FT
Major(s)	Business or related
Degree	Bachelors' degree or equivalent
Years of Experience	Minimum 1 year
Location	Dora
Remuneration & Benefits	
Currency (LBP, Dollar, Lollar)	
Tasks & Responsibilities	<ul style="list-style-type: none"> <li>• Proactively identify new opportunities</li> <li>• and deliver innovative solutions to</li> <li>• customers.</li> <li>• Build and maintain strong long-lasting</li> <li>• business relationships with clients and</li> <li>• key decision-makers.</li> <li>• Analyze the current customer base to</li> <li>• identify potential sales opportunities.</li> <li>• Develop new sales by conducting</li> <li>• market research through cold calling</li> <li>• and networking.</li> <li>• Visit/Meet new and existing</li> <li>• customers</li> <li>• to identify opportunities for growth.</li> <li>• Operate as the lead point of contact</li> <li>• to</li> <li>• your customers.</li> <li>• Ensure the achievement of the sales</li> <li>• target.</li> <li>• Coordinate internally with all teams</li> <li>• to</li> <li>• Ensure customer satisfaction.</li> </ul>