

JOB POSTING REQUEST FORM

JOB DETAILS	
Reference #	CC-839-2022
Company Name	HVS - Dubai
Industry	Hospitality
Vacancy	Consultant
Number of vacancies for that position	
Job Type (<i>FT, PT, Contractual, Seasonal</i>)	Permanent
Major(s)	Hospitality, Finance or Business
Degree	BA
Years of Experience	At least 1 year
Location	Dubai
Remuneration & Benefits	Related to the market
Currency (LBP, Dollar, Lollar)	AED Dirhams
Tasks & Responsibilities	<p>The primary job aim is to work towards maximization of budgeted revenues through completion of client assignments within the Consulting and Valuation practice at HVS through on-schedule delivery of client assignments is other essential components of the job responsibility.</p> <p>Client management, lead follow ups, implementation of internal operating procedures, market research and relationship management with key industry contact points are another principal responsibilities</p> <p>Overall, the Consultant will exhibit and promote a working environment that:</p> <ul style="list-style-type: none"> - Ensures Revenue Focus - Develops People - Delivers Exceptional Customer Service - Reflects Organizational & Brand Values - Strives for Excellence - Rewards Performance & Celebrates

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Success (through structured measurement of results)

- Strong organizational and interpersonal skills
- Ability to multitask/prioritize work and meet stringent deadlines
- Strong sense of urgency to solve problems and get work done
- Good team player and ability to maintain healthy working relationships at the workplace
- Ability to coach and train new recruits on the internal HVS standards
- Willingness to learn and take ownership of the task at hand
- Demonstrate high work ethic with attention to detail
- Ability to take daily work decisions with minimal supervision/guidance

Desired Profile

- Degree from a reputed university in hospitality management, real estate, or valuation
- Prior hotel experience is a MUST
- Minimum of 1-3 years of relevant experience in the same or similar work domain
- Strong analytical, financial and report writing skills
- Excellent oral and written English communication skills is a MUST
- Ability to travel across the MEA region
- Experience in working with advanced excel, PowerPoint, Microsoft word