

Dear ,

If you are interested in the below Job Offer, you are kindly asked to send your updated CV to the NDU Placement Office E: placement@ndu.edu.lb and to mention the Job Reference Number.

Only NDU students can apply to the following Job.

Job Reference # (Office Use)	16-01-2012-9	
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Applicant Requirements	
Gender	<input checked="" type="checkbox"/> Female <input checked="" type="checkbox"/> Male
Age	27- 35
Standing	<input checked="" type="checkbox"/> Graduate <input checked="" type="checkbox"/> Fresh Graduate <input type="checkbox"/> Undergraduate
Degree	<input checked="" type="checkbox"/> Bachelor <input checked="" type="checkbox"/> Master <input type="checkbox"/> Doctoral Degree
Major / Emphasis	Computer Science / MIS/ Business Computer/ Software Engineer
Years of Experience	
Skills	Language Skills <input checked="" type="checkbox"/> English <input checked="" type="checkbox"/> French <input checked="" type="checkbox"/> Arabic <input type="checkbox"/> Other _____
	Computer Skills - Wireless knowledge
	Other Skills - Self motivated, detail-oriented and organized - Management and leadership skills - Excellent communication skills and attention to detail.

Job Vacancy Details	
Application Deadline	28 February 2012
Job Type	<input checked="" type="checkbox"/> Full Time <input type="checkbox"/> Part Time <input type="checkbox"/> Summer Job
Job Description	Position / Title Sales Manager
	Salary (Optional)
	Responsibilities
	Develops a sales strategy for the market that ensures attainment of company sales goals and profitability -Provides timely feedback to senior management regarding performance. -Maintains contact with all clients in the market area to ensure high levels of client satisfaction. -Demonstrates ability to interact and cooperate with all company employees. -Provides timely, accurate, competitive pricing on all completed prospect applications submitted for pricing and approval, while striving to maintain

	<p>maximum profit margin.</p> <ul style="list-style-type: none"> -Maintains accurate records of all pricings, sales, and activity reports submitted by his/ her team. -Controls expenses to meet budget guidelines. -Conducts regular coaching and counseling with the sales team to build motivation and selling skills. -Adheres to all company policies, procedures and business ethics codes and ensures that they are communicated and implemented within the team. <p>Requirements:</p> <ul style="list-style-type: none"> -Holder of a Master degree in Business or Telecom Engineering - 4 to 5 years of relevant experience in IT sales preferably in a managerial role -Strong understanding of customer and market dynamics and requirements. -Proven leadership and ability to drive sales teams 	
Job Location	City	Beirut – Dora Highway
	Country	Lebanon
Working Days	Monday to Friday and every other Saturday	
Working Hours	8:30 am till 5:30 pm ; 8:30 am till 1:00 pm	

Additional Comments / Information	

Contact Us

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