

Dear ,

If you are interested in the below Job Offer, you are kindly asked to send your updated CV to the NDU Placement Office E: [placement@ndu.edu.lb](mailto:placement@ndu.edu.lb) and to mention the Job Reference Number.

Only NDU students can apply to the following Job.

<b>Job Reference #</b> (Office Use)	03-02-2012-1	
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Applicant Requirements		
<b>Gender</b>	<input type="checkbox"/> Female	<input checked="" type="checkbox"/> Male
<b>Age</b>		
<b>Standing</b>	<input checked="" type="checkbox"/> Graduate	<input type="checkbox"/> Fresh Graduate <input type="checkbox"/> Undergraduate
<b>Degree</b>	<input checked="" type="checkbox"/> Bachelor	<input type="checkbox"/> Master <input type="checkbox"/> Doctoral Degree
<b>Major / Emphasis</b>	Business, Biomedical engineering, Biology, Pharmacy, Biochemistry	
<b>Years of Experience</b>	2 to 3 years in sales or marketing	
<b>Skills</b>	<b>Language Skills</b>	<input checked="" type="checkbox"/> English <input checked="" type="checkbox"/> French <input checked="" type="checkbox"/> Arabic <input type="checkbox"/> Other _____.
	<b>Computer Skills</b>	Microsoft office
	<b>Other Skills</b>	Good communication

Job Vacancy Details		
<b>Application Deadline</b>		
<b>Job Type</b>	<input checked="" type="checkbox"/> Full Time	<input type="checkbox"/> Part Time <input type="checkbox"/> Summer Job
<b>Job Description</b>	<b>Position / Title</b>	<b>Product Specialist</b>
	<b>Salary</b> (Optional)	
	<b>Responsibilities</b>	
	<ul style="list-style-type: none"> <li>• Represent Human Capital Products, Services and execute sales plans in an assigned territory to achieve sales targets.</li> <li>• Develop &amp; Manage business relationships with all clients including (but not limited to) physicians, hospital staff and distributors</li> </ul>	

	<p>to continually influence the sale and market growth.</p> <ul style="list-style-type: none"> <li>• Find distributors to promote suppliers' products.</li> <li>• Provide clinical and technical support during cases and inform the clinician of patient treatment options. Engage customers in meaningful clinical discussions – which can positively impact patient outcomes – while being present in the procedure.</li> <li>• Monitor territory sales performance on an ongoing basis, initiate corrective actions, and prepare reports, summaries, analysis and documentation on all aspects of the territory's management.</li> <li>• Train sales rep on new products and assist them to extent their selling skills.</li> </ul>	
<b>Job Location</b>	<b>City</b>	Beirut
	<b>Country</b>	Lebanon
<b>Working Days</b>	Monday to Friday	
<b>Working Hours</b>	9:00am to 5:00pm	

<b>Additional Comments / Information</b>	Experience preferably in medical device industry

### Contact Us

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