

JOB POSTING REQUEST FORM

JOB DETAILS	
Reference #	CP-654-2022
Company Name	Medical Equipment Supplies & Services - MESS
Industry	Bio-Medical – Health – Laboratory - Diagnostic
Vacancy	Sales Representative
Number of vacancies for that position	1
Job Type (<i>FT, PT, Contractual, Seasonal</i>)	FT
Major(s)	Business, Marketing, Economics o related fields
Degree	Bachelor
Years of Experience	1-10 Years
Location	Jdeideh - Meten
Remuneration & Benefits	Salary – Transport- CNSS – Percentage Bonus
Currency (LBP, Dollar, Lollar)	LBP – Dollar -
Tasks & Responsibilities	<ul style="list-style-type: none"> • Generating sales leads while pinpointing potential customers. • Visiting clients to evaluate needs or promote products and services. • Answering client questions about products, prices, and availability. • Giving sales presentations to a range of prospective clients. • Negotiating contracts with prospective clients. • Helping to determine pricing strategy while trying to unveil the competitors’ prices. • Preparing weekly and monthly reports. • Coordinating sales efforts with marketing programs. • Maintaining client records. • Submitting sales contracts for orders. • Meeting or exceeding sales goals.